

Public CPD Points: 1.5



EARLY BIRD DISCOUNT: Register and Pay by 12 April 2019

## Lifting the Cover Off Discounted Cash Flow in Disputes: How To Support Your Party's Submissions and Review The Other Side's

Orchid Ballroom, 6 Eu Tong Sen Street, #04-85, The Central (Clarke Quay), Singapore 059817

Tuesday, 11 June 2019, 5.30pm – 7pm

#### **About this Seminar:**

The use of Discounted Cash Flow ("DCF") calculations is becoming commonplace in damages assessments, where they are used to determine the present value of expected future net cash flows, allowing for the time value of money and risks attributable to those cash flows.

Two practicing experts will discuss how to prepare a robust DCF calculation, in particular the information and facts that need to be collated to ensure that the expert can provide an appropriately supported opinion. The experts will also discuss what to look for in an opposing party's submissions and calculations, in order to identify potential deficiencies and areas to focus on in your response.

Join us for free flow of wines, beers, soft drinks and food after the seminar!

## **Seminar Programme:**

5.00 - 5.30pm	Registrations and Standing Buffet Reception				
5.30 – 5.45pm	Opening Remarks by Chairperson				
	Ms. Jelita Pandjaitan - Partner, Linklaters Singapore Pte Ltd				
5.45 – 7.00pm	Lifting the cover off the Discounted Cash Flow in disputes, how to support your party's				
	submissions and review the other side's				
	Mr. Jonathan Ellis – Director, Accuracy				
	Mr. lain Potter – Director, Matson Driscoll & Damico Pte Ltd				
7.00 – 7.15pm	Q&A Session				
7.15 – 8.15pm	Networking Drinks				

### **About the Speakers:**



**Jonathan Ellis** is a Director in the Singapore office of Accuracy, which he co-leads. He specialises in quantification of lost profits and valuations, in particular in dispute contexts, for litigation, arbitration and expert determination purposes, across a variety of sectors and geographies, including energy and natural resources. Jonathan has been appointed as expert on numerous occasions and has given oral testimony. He has worked on matters before the UK Commercial, Family and High Courts, in mediation processes as well as in ad-hoc, LCIA, HKIAC, ICC, SIAC and ICSID arbitration forums, including under the UNCITRAL rules.

Jonathan is a Physics graduate from Imperial College London and has a Master's in Accounting and Management Science, with distinction, from the University of Southampton. He is a Fellow of the Institute of Chartered Accountants in England and Wales (ICAEW) and a member of Association of International Petroleum Negotiators (AIPN).



lain Potter is a Chartered Accountant and Director in MDD's Singapore office specialising in litigation support and expert witness assignments, in particular those involving business valuations or complex loss of profits claims and has been instructed as an expert in court and arbitral proceedings in a number of jurisdictions including the UK, Singapore, Malaysia, Thailand, Australia, India and the BVI. He is a Fellow of the Expert Witness Institute and founding council member of its Singapore branch.

lain holds undergraduate degrees in Mathematics and Law, a Master's degree in Maritime Law from the University of London and is a current PhD student with the University of Leicester where his research focuses on adjustments for the time value of money and risk in awards of damages. He is qualified as a Chartered Accountant in the UK (Fellow of the ICAEW) and Singapore (with ICSA) and holds a number of additional business valuation and finance qualifications.

### About the Chairperson:



Jelita Pandjaitan leads the Southeast Asia disputes practice of Linklaters conducting and advising clients on significant and complex cross-border commercial disputes through arbitration, courts and mediation. Jelita assists corporate and financial institution clients throughout the region and in collateral proceedings in London and New York. Jelita specialises in financial and energy and resource arbitration in the major Asian seats and using all the major institutions and rules (SIAC, HKIAC, ICC, UNCITRAL) including obtaining interim injunctive relief and enforcing arbitral awards in regional courts. Nominated by her peers, Jelita was appointed to the P.R.I.M.E Finance Panel of Experts for her invaluable legal and market expertise in financial products disputes. She is also a Member of the Chartered Institute of Arbitrators and has conducted multiple appointments as sole or co-arbitrator. Jelita regularly speaks at arbitration conferences and seminars and has published several articles on arbitration developments.

Jelita also has extensive experience in local and foreign regulatory and internal investigations, as well as advising on the contentious aspects of cross-border transactions, including conducting due diligence on bribery and corruption risks. She has been endorsed as a Recommended Lawyer for Financial Services Regulatory by **Legal 500 Asia Pacific, 2019** where she is noted for her strong "focus on cross-border disputes and investigations for major international banks and corporations." Jelita is admitted in Hong Kong and Australia and is fluent in English and Bahasa Indonesia.



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REGISTRATION CLOSING DATE: 6th June 2019	FEES (includes refreshments & materials, if any)	
Membership	Early Bird Rate (Valid only until 12 April 2019)	Regular Rate
SIArb Members	S\$ 60.00	S\$ 70.00
Members of:  Marine Offshore Oil & Gas Association (MOOGAS); Regional Arbitral Institute Forum (RAIF); Singapore Institute of Architects (SIA); Society of Construction Law Singapore (SCL (S))	S\$ 80.00	S\$ 90.00
Others	S\$ 110.00	S\$ 120.00

# REGISTRATION FORM (Please use 1 form per participant)

I am a: (please sele	ct as appropriate)						
□ SIArb Member [	□ MOOGAS Member	□ RAIF Member	□ SIA Member	□ SCL (S) Member □ Others			
Name (*Prof / Dr / Mr	· / Mrs / Ms):						
Company:							
□ Check if SILE CPD points are required AAS/S36B FL:							
Mode of Payment (F	Please tick one): [	] Cheque	Γ	] Credit Card			

- Please return the registration form below, together with your cheque, if applicable, made payable to "Singapore Institute of Arbitrators" and mail to c/o Intellitrain Pte Ltd, 6 Eu Tong Sen Street, #05-07, Clarke Quay Central, Singapore 059817" or Fax to (65) 6225 9426.
- Credit Card: Please visit http://siarb.org.sg/index.php?option=com\_content&view=article&id=193. Select Payment Category accordingly and enter payment details.

For further enquiries, please contact: Singapore Institute of Arbitrators

Tel: (65) 6551 2785 Fax: (65) 6225 9426 E-mail: secretariat@siarb.org.sg

#### **SILE Attendance Policy**

Practice Area: Alternative Dispute Resolution Training Level: General

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Participants who wish to obtain CPD Points are reminded that they must comply strictly with the Attendance Policy set out in the CPD Guidelines. For this activity, this includes signing in on arrival and signing out at the conclusion of the activity in the manner required by the organiser, and not being absent from the entire activity for more than 15 minutes. Participants who do not comply with the Attendance Policy will not be able to obtain CPD Points for attending the activity. Please refer to http://www.sileCPDcentre.sg for more information.

# **REGISTRATION, REFUND & CANCELLATION POLICY**

- Places are limited and can only be allocated in order of priority upon receipt of registration and any payment due.
- SIArb reserves the right to update or amend the details of the programme and/or the names of speakers without prior notice.
- No refunds will be made for cancellations or no-shows by those registered. If you are unable to attend the event, an equivalent substitute may attend in your place at no extra charge provided that at least 3 days prior written notice is given to SIArb.
- We reserve the right to refuse to register or admit any participant, and to cancel or postpone the event.
- By completing this form, you fully consent to the collection, use and disclosure of your personal data as appears in any form, document or electronic template, by SIArb. [CLICK HERE TO READ OUR PRIVACY POLICY]